

EXPANDED WEB-BASED

# Training Programs

Highlight New Dresser-Rand Offerings

## Dresser-Rand teams with Coastal Skills Training for equipment-specific electronic learning programs

Dresser-Rand is offering an expanded slate of training courses, including more than two-dozen web-based training (WBT) courses offered through an agreement with Coastal Skills Training.

For decades, Dresser-Rand has offered comprehensive product training programs for mechanics and operators of centrifugal compressors, gas turbines, steam turbines, low-speed process gas reciprocating compressors, high-speed separable gas field compressors, and control systems. These state-of-the-art training programs are designed to help operations and maintenance personnel reduce equipment maintenance costs and ensure reliability.

The recent agreement between Dresser-Rand and Coastal further expands the company's online training offerings, now available in Coastal's award-winning ClarityNet HD® eLearning format.

“By teaming up with Coastal, we're better able to serve clients,” said Mark Jones, training manager at Dresser-Rand. “Most of our clients still like instructor-led training, and we continue to offer a wide range of hands-on programs and classroom sessions. These programs are taught by experienced Dresser-Rand instructors, technical engineers and field service representatives at factory training centers and regional service centers worldwide. However, clients are becoming more interested in the added flexibility of web-based training options to help train their personnel.”

Dresser-Rand's web-based training curriculum, now available through Coastal, includes 24 in-depth courses for reciprocating products (19 courses), steam products (three courses),



*Dresser-Rand continues to offer a full-range of instructor-led courses and workshops*

and turbo products (two courses). The operation and maintenance content was prepared by Dresser-Rand's experienced training personnel and is delivered in Coastal's ClarityNet HD® eLearning format. ClarityNet HD/E integrates with most major learning management systems (LMS) and enables administrators to deliver individual, self-paced training to employees at any location with Internet access.

“Working with other web-based training options, we were limited in terms of the learning management systems used by various companies,” Jones explained. “But, Coastal's eLearning courses can be accessed through any other LMS, meaning we can serve more clients, more efficiently. Plus, the online courses are available continuously year-round and are not limited to time or location.”

Coastal is recognized as a global leader in flexible learning solutions, and all courses are AICC- and SCORM-certified. “Most of our clients are familiar with Coastal through programs offered in other areas such as safety and mechanical skills training so there's some synergy already in place,” said Jones.

## TRADITIONAL TRAINING AND CUSTOM COURSE OFFERINGS

Dresser-Rand continues to offer a full range of instructor-led training courses and workshops, as well as custom programs specific to a particular client's equipment and operation. All programs are designed for a wide range of client operations, maintenance, and engineering personnel. Experienced, full-time instructors and field service engineers use “building block” and “team teaching” techniques to teach equipment fundamentals to new employees, while offering instruction in complete machinery overhauls and design concepts to more experienced personnel.

“Our customized training programs enable our clients to have a program tailored to meet their specific needs for machine-specific technical information, as well as to accommodate desired class dates, number of students, and the experience level of the participants,” Jones said. “Clients may select the location that best suits their needs, whether at their plant, or at a Dresser-Rand manufacturing facility or service center.”

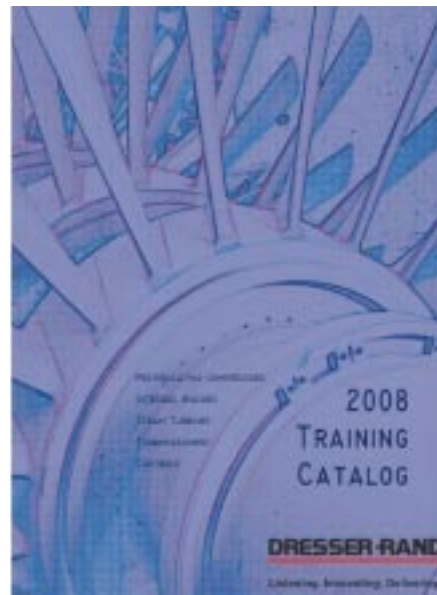
In the United States and Canada, Dresser-Rand offers portable training units and workstations, consisting of full-size D-R equipment that can be transported directly to a client's facility to reduce overall training costs and associated trainee travel expenses. For clients in Europe and Asia, a variety of instructor-led courses are made available at Dresser-Rand facilities in Le Havre, France, and Kuala Lumpur, Malaysia. In Le Havre, programs for reciprocating and centrifugal compressors, as well as steam turbine operations and maintenance are offered. In Kuala Lumpur, reciprocating compressors and centrifugal compressors are covered.

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— Mark Jones, Training Manager, Dresser-Rand

One-day short courses covering topics selected from our in-depth factory programs are available on request, and may be selected from Dresser-Rand's factory course programs. Related courses are bundled and held in succession, giving students the opportunity to attend one or all of the programs scheduled for that location.

In addition to the US-based factory, region, and machine-specific on-site training, Dresser-Rand can hold open registration courses sponsored by clients in areas with a high equipment population. Courses can be given at a client's site with open registration for other D-R clients within that area. Dresser-Rand supplies all training materials such as manuals, hands-on equipment, and tools. ■



For detailed information about any of the classroom, hands-on, or WBT programs, clients can view D-R's 2008 product training schedule or register for courses by visiting the D-R web site at: [www.dresser-rand.com](http://www.dresser-rand.com), under "Product Training." To receive a copy of Dresser-Rand's 2008 training catalog by mail, requests may be made by calling (607) 937-2303 or by sending an email to: [literature@dresser-rand.com](mailto:literature@dresser-rand.com).

For more information on Coastal Skills Training, call 1-800-828-8190, email [sales@coastal.com](mailto:sales@coastal.com), or visit [www.coastalskills.com](http://www.coastalskills.com). For more information on ClarityNet HD® eLearning, call 1-888-201-1150.

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